Meeting the Challenges of	
Three Generations of Teachers,	
Principals, and Support Staff	
in the Same School $oldsymbol{\&}$	
Mindset, Grit, and Determination: The Key to Lasting Success	
Jim Grant	
MBI Conference	
June 18, 2014 1:00-4:00 PM	
Bozeman, MT	
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Four Goals	
	-
You will learn	
1. the dynamics of each of the three	
generational cohorts. 2. the national and world events, societal	
norms, and family circumstances that	
help shape the values, attitudes,	
behaviors, and lifestyle decisions of each generational cohort.	
3. the character traits and markers attributed	
to each generational cohort.	
4. ways to bridge generational differences.	
1,	
Points to Keep in Mind	
1. Each cohort overlaps by 3-5 years.	
2. Many people have cross-generational character	
traits and markers. 3. Cohorts are defined by common experiences.	
4. Some persons born between 1942-45 tend to	
identify with baby boomers. 5. Each cohort has subgroups, i.e., first-halfers	
5. Each conort has subgroups, i.e., first-natiers second-halfers, etc.	
6. Seminal events such as Columbine High School	
massacre can dramatically reset societal norms. 7. Some world events such as the Vietnam War	
(1965-75) and 9/11 span decades.	
8. The character traits and markers attributed to	

each generation are generalities.

2,

Generational cohorts are influenced, shaped, and defined by:	
major national and world events.	
family/cultural norms.	
societal norms.	
national trends and fads.	
NOT Single Minded About Trends	
The dynamics of each cohort will vary depending	
on the region of the country, socioeconomic conditions, race, religion, gender, partisanship,	
age, ideology, sub-cohort, etc.	-
3.	
~Generational Markers~	
Each generational cohort has markers or	
traits that set them apart from previous and	
future generations.	
The span of years and markers or traits of	
each generational cohort should be considered as estimates and generalities NOT absolutes.	
Remember, most people will exhibit some	
markers or traits from other	
generational sub-cohorts.	
NOTE: Some markers or traits are listed multiple times due to spanning more	
than one generational cohort.	
4. Pra	
Baby Boomers 1946-64	
(ages 50 to 68)	
National and world events that influenced, shaped, and help define this generation	
may include, but are not limited to:	
the Korean Conflict (1950-53).	
the Cold War (1947-1991).	
Sputnik 1 (October 4, 1957).	
_ the Cuban Missile Crisis (October, 1962).	
the erection of the Berlin Wall (1961-1989).	
the Vietnam War (1965-75).	
5.	

Baby Boomers 1946-64 (ages 50 to 68) National and world events that influenced, shaped, and help define this generation may include, but are not limited to: __ the Brown v. Board of Education Topeka decision (1954). _ the arrest of Rosa Parks (December 1, 1955). the bombing of the 16th Street Baptist Church (September 15, 1963). __ the passage of the Civil Rights Act of 1964. __ the election of the first Catholic president (1960). President Kennedy founding the Peace Corps (1961). Baby Boomers 1946-64 (ages 50 to 68) National and world events that influenced, shaped, and help define this generation may include, but are not limited to: __ the assassination of Gandhi (Jan. 30, 1948). __ the assassination of President John F. Kennedy (November 22, 1963). _ the assassination of Malcolm X (February 21, 1965). __ the assassination of Martin Luther King, Jr. (April 4, 1968). the assassination of Sen. Robert F. Kennedy (June 5, 1968). __ the attempted assassination and wounding of Gov. George Wallace (1972). **Baby Boomers** 1946-64 (ages 50 to 68) Societal norms that influenced, shaped, and help define this generation may include, but are not limited to: __ being more accepting of divorce. __ the introduction of birth control pills (1960). the advent of women's liberation. __ being careless with the environment. __ pressure to conform. __ the British Invasion (music). _ a period of overall robust economic growth.

Baby Boomers 1946-64 (ages 50 to 68) Societal norms that influenced, shaped, and help define this generation may include, but are not limited to: __ the coming of age of "rock and roll." __ watching family friendly television programs. _ being targeted by television advertisers. __ pay as you go as few people owned a credit card. __ being a member of a scout troop, 4-H Club, etc. having shared values between/among the church, school, home, and community. __ living in a more materialistic society. Baby Boomers 1946-64 (ages 50 to 68) Family cultural norms that influenced, shaped, and help define this generation may include, but are not limited to: __ being raised by depression era parents. being more likely to be raised in a two-parent household. being raised by parents who wanted them to have it better and easier then they did. __ bread winners changing jobs less frequently. _ having responsibilities (chores). __ being strongly disciplined when growing up. 10. **Baby Boomers** 1946-64 (ages 50 to 68) Character traits attributed to this generation may include, but are not limited to: __ being modest (first-halfers). understanding and respecting boundaries. __ being patriotic. being politically active. being mentored by The Greatest Generation. being able to entertain themselves. __ making eye contact. __ offering a firm handshake.

Baby Boomers 1946-64 (ages 50 to 68) Character traits attributed to this generation may include, but are not limited to: __ being guarded about government. __ being passionate about their activities. _ having a strong sense of personal responsibility. _ a willingness to teach the next generation. __ not giving in to the aging process. __ believing in a sense of duty. __ not being in a hurry to leave the workforce and retire. 12. Baby Boomers 1946-64 (ages 50 to 68) Work traits attributed to this generation may include, but are not limited to: __ not using available sick days. __ not using earned vacation days. __ seldom missing work. _ being known to work two jobs. __ working too many hours at the expense of family time. _ having a strong work ethic. 13. **Life Changing Events and Traits** What world/national events and traits and markers from the Baby Boomer Generation have influenced your life and helped shape who you are today?

Gen X	
1965-80 (ages 34-49)	
National and world events that influenced,	
shaped, and help define this generation may include, but are not limited to:	-
the passage of the Civil Rights Act of 1964.	
_ the Democratic National Convention	
(August, 1968).	
the Vietnam draft lottery (Dec. 1, 1969).	
the Watergate Scandal (June 17, 1972).	
the decline of manufacturing jobs.	
the Arab terrorists at Munich Olympics (1972).	
the Jimmy Carter presidency.	
15.	
Gen X	
1965-80	
(ages 34-49) National and world events that influenced,	
shaped, and help define this generation	
may include, but are not limited to: Kent State Shooting (May 4, 1970).	
the beginning of the energy crisis (1973).	-
passage of Medicare (1965).	
the passage of 94-142 (1975).	
the Nuclear Arms Race.	
Apollo 11 Moon landing (July 16, 1969).	
the mass suicide at Jonestown (1978).	
John Lennon being shot and killed (1980).	
16.	
Gen X	
1965-80	
(ages 34-49) Societal norms that influenced, shaped,	
and help define this generation may include,	
but are not limited to:	
peace movement/marches.	
protesting against racial inequality (race riots).	
birth of the Hippie/Yippie movement.	
birth of the "me generation."	
= first generation to be robbed of their innocence.	
men minocine.	
17.	

Gen X 1965-80	
(ages 34-49) Societal norms that influenced, shaped,	
and help define this generation may include, but are not limited to:	
the passage of Title IV (1972).	
the advent of women's liberation.	
the widespread use of the pill.	
the Festival at Woodstock (August 15-18, 1969).	
the use of recreational drugs.	
the invasion of San Francisco by the flower children.	
18.	
Gen X	
1965-80	
(ages 34-49)	
Societal norms that influenced, shaped, and help define this generation may include,	
but are not limited to: the most commercially marketed	
to in history to date.	
the first generation that may not do as well	
as their parents.	
extending adolescence into adulthood.	
taking longer to get through college.	
_ living longer with their parents.	
_ waiting until they are older to marry.	
19.	
Gen X	
1965-80	
(ages 34-49)	
Family cultural norms that influenced, shaped, and help define this generation	
may include, but are not limited to:	
being raised by Baby Boomer parents.	
_ some being raised by more permissive, over-indulgent parents.	
the push to accumulate material things.	
more accepting of divorce.	
being more accepting of cohabitation.	
being the most educated (35% college graduation rate).	
graduation rate). 20.	

Gen X 1965-80	
(ages 34-49) Family cultural norms that influenced, shaped, and help define this generation	
may include, but are not limited to:	
_ being more likely to be a latch key kid.	
_ spending more time watching TV than being with their parents.	
_ wanting to spend quality time with their families.	
_ having watched 33,000 murders on TV and in the movies by age sixteen.	
growing up taking affluence for granted.	
21,	
~ **	
Gen X	
1965-80 (ages 34-49)	-
Character traits attributed to this generation	
may include, but are not limited to:	_
being self-oriented.	
being slow to commit.	
being good at networking.	
being more likely to question authority.	
being more energy conscious.	
being better stewards of the environment.	
being able to ask for what they need.	
_ ·	
22.	
Gen X	
1965-80	
(ages 34-49) Work traits attributed to this generation	
may include, but are not limited to:	
work is viewed as a means to an end.	
_ wanting to be recognized and valued immediately.	
knowing they can experience a wide range of jobs.	
knowing they have choices.	
many valuing their lifestyle over work.	
_ many being less likely to be locked into a career.	
some not wanting to "pay their dues."	
questioning authority/hierarchy.	

Gen X 1965-80	
(ages 34-49) Work traits attributed to this generation	
may include, but are not limited to:	
wanting to have fun at work.having difficulty filtering what they say.	
being a motivated worker when things are of interest.	
needing clear expectations.	
requiring constant feedback.	
 bosses often being placed in a parenting role. viewing themselves as a marketable commodity. 24. 	
Life Changing Events and Traits What world/national events and traits and	
markers from Generation X have influenced your life and helped shape who you are today?	
1	
2	
3	
4	
	
25.	
Gen Y	
1981-1995 (ages 19-33)	
National and world events that influenced, shaped, and help define this generation	
may include, but are not limited to:	
the election of the first black president. 9/11 and the fallout effect.	-
the Challenger disaster (1986).	
the untimely death of Princess Diana. the fall of the Berlin Wall (1989).	
having a well-founded fear of terrorism.	
the Ronald Reagan presidency. the break up of the Soviet Union.	-
26.	

Gen Y 1981-1995	
(ages 19-33) National and world events that influenced,	
shaped, and help define this generation may include, but are not limited to:the Oklahoma City bombing.	
the George H.W. Bush presidency. the Persian Gulf War (1990-91).	
the Bill Clinton presidency the Columbine High School massacre (4/20/99).	
the second Iraq War (March 20, 2003).	
the war in Afghanistan.	
the Great Recession (2008-present).	
Gen Y	
1981-1995	
(ages 19-33) Societal norms that influenced, shaped,	
and helped define this generation may include, but are not limited to:	
_ being more health conscious.	
being more likely to be green.	
playing online games.	
being exposed to "news" mixed with celebrity gossip.	
having access to news from an expansive internet.	
having a well-founded fear of terrorism.	
28.	
Gon V	
Gen Y 1981-1995	
(ages 19-33)	
Societal norms that influenced, shaped, and helped define this generation may include,	
but are not limited to: being less devoted to faith. (USA Today 4/27/10)	
growing up in a more "toxic society."	
being targeted by marketers.	
having credit card debt.	
the birth of the Yuppie movement.	
more accepting of cohabitation being politically active.	
being less skeptical of government.	
the AIDS epidemic. 29.	
-2.	

1981-1995 (ages 19-33) Family cultural norms that influenced, shaped, and helped define this generation may include, but not limited to being: more likely to have been raised in a single parent/blended family household. some being raised by over-protective parents. over-programmed with activities as a child. more likely to entertain themselves with video games. less likely to belong a scout troop/4-H Club. less likely to have family meals together. more likely to have college/credit card debt. more likely to need family support (see slide 38A). 30.	
Help Needed	
More than a third of all Millennials (36%) say they depend on financial support from their families.	
Only 6% of Gen Xers say they rely on financial help from loved ones.	
PewResearch pewresearch.org/millennials	
Gen Y 1981-1995 (ages 19-33)	
Work traits attributed to this generation may include, but are not limited to:	
_ experiencing a wide range of jobs.	
the tendency to be a job-hopper.	
not being skilled in the use of common hand tools.	
being more likely to have had internships the need to know why they have to do something.	
the need to know why they have to do something being comfortable questioning authority.	
being better at balancing work and family.	
_ the tendency to work fewer hours.	
32.	

Gen Y 1981-1995 (ages 19-33)	
Work traits attributed to this generation include:	
_ wanting more responsibility.	
wanting inore responsionity. wanting ongoing feedback and praise.	
wanting ongoing recuback and praise wanting involvement in decision making.	
wanting to collaborate with coworkers.	
wanting to make the job fit their needs.	
sometimes wanting to advance without first "paying his/her dues."	
sometimes expecting too much from the workplace.	
33.	
Gen Y	
1981-1995	
(ages 19-33)	
Character traits attributed to this generation may include, but are not limited to:	
being less likely to serve in the military.	
being very idealistic/optimistic.	
the tendency to feel entitled.	
thinking more globally (the world is flat).	
being more open to change.	
_ a better sense of social justice.	
being unshockable.	
_ some being a little "old" before their time.	
34. character	·
0 V	
Gen Y 1981-1995	
(ages 19-33)	
Character traits attributed to this generation may include, but are not limited to:	
being more tolerant of diversity.	
_ being more open and accepting of different lifestyles.	
being more open and accepting	
of interracial marriage. being more accepting of different	
kinds of family arrangements.	
_ many not having a good grasp of geography and historical events.	
35.	

Gen Y 1981-1995		
(ages 19-33)		
Character traits attributed to to may include, but are not limite		
being more energy consciou	s.	
having a strong sense of soci	al justice.	
being involved in a varieties	of charities.	
being more ethnically and ra		
their need for a great deal o		
the need for instant gratifica		
having fewer personal boun	daries	
(see slides 43A-C).		
36.		
Understanding Traditional Crossing the boundary lines of accep		
might include, but are not limited to		
inappropriate dress for the sit	uation.	
the inappropriate display of body piercings.		
the inappropriate display of tattoos.		
showing too much skin for the situation!		
the inappropriate sharing of personal		
information on social networking sites. "multitasking" with digital devices		
and NOT fully paying attention		
tasks at hand.		
difficulty <i>"gate-keepIng"</i> t	houghts.	
37.		
2.1		
	_	
Professional Schoolho (Dress policy Manchester, NH School		
Apparel considered unprofessi	onal might	
include, but is not limited to:	T-1.4	
T-shirts T-shirts considered to be underwear	Tank tops Spandex	
T-shirts with inappropriate wording	Sheer tops or dresses	
or illustrations	Mini-skirts	
Flip-flops and other beach clothes	Skirts with front slits	
Short skirts	Shorts	
Clothes with holes /jeans	Athletic performance shoes (sneakers, etc.)	
Sweats/wind suit/gym clothes Pajamas	Sandals	
Spaghetti-strapped, cropped or tube tops dresses, and other clothing that result in	, low-cut tops or midriff showing	
38.	- Savering	

Gen Y	
Multiple Modes of Self-Expression	
•	
Nearly one-in-four have a tattoo; about half of those with a tattoo have two to five and 18%	
have six or more.	
Nearly one-in-four have a piercing in some place other than an earlobe.	
PewResearch Center	
39.	
57.	
Gen Y	
1981-1995	
(ages 19-33)	
Technology traits that help define the "wired" generation may include,	
but are not limited to their:	
having a "digital brain."	
being proficient with a wide range	
of handheld devices.	
using technology across the curriculum.	
_ being willing to share their technology expertise with others.	
being frustrated when their school lags	
behind in technology.	
40.	
Gen Y	
1981-1995	
(ages 19-33)	
Technology traits that help define the "wired" generation may include,	
but are not limited to:	
being tethered by handheld devices.	
texting rather than talking or emailing.	
engaging in a great deal of faceless communication such as e-mail, text messaging, tweeting, cell phone, etc.	
the tendency to be oblivious to some personal	
boundaries.	
the tendency to be "addicted" to technology (see slide 45A).	
41.	

"Hool	ked on ` <i>Trol</i>	nics"	
	related concerns for th nclude, but are not lim		
1. having	reduced face-to-face	interactions.	
2. having	diminished social sk	ills.	
front of 4. having 1	g 7½ hrs. each day i a screen. reduced family time eep deprived.		
	42.		
Life Chan	ging Events a	nd Traits	
What world	d/national events and toom Generation Y (Mil	raits and	
have influer	nced your life and help	ed shape	
who you are	•		
3.			
4.			
	43.		
	43.		
	Managing The enerational work	kforce	
Baby Boomers	Generation X	Generation Y	
1. Seek to ur	nderstand the factor	s and	
circumsta difference	nces that create gen es.	erational	
	nderstand the core v of each generation.	alues and	
	larities between ng each generation.		
	44.		

Managing The Multigenerational workforce Baby Boomers Generation X Generation Y 4. Strive to be more tolerant of generational differences. Confront your own biases and prejudices! 5. Consider character traits from other generations that are worthy of emulating. 6. Articulate the character traits you embrace that are nonnegotiable. 7. Agree to compromise! 45. **Managing The Multigenerational workforce Baby Boomers Generation X Generation Y** 8. Be accepting of some differences! It is what it is! 9. Determine if someone needs to change seats and/or get off the "bus" (see slide 49A.). 10. Openly discuss the Life Cycle Effect (see slide 49B). 11. Hold ongoing open discussions about long-term unintended consequences. 46. **Are There Any Bus Issues?** Is the right person ln the driver's seat? Is everyone on the bus? Is everyone on the right bus? Is everyone in the right seat? Does someone need to get off the bus? Are there too many seats? Do you need to add a seat (s)? 47.

Life Cycle Effect

Young people may be different from older people today, but they may well become more like them tomorrow, once they themselves age.

PewResearch Center

Period Effect

Major events (war, social movements, economic downturns, medical, scientific, or technological breakthroughs) affect all age groups simultaneously, but the degree of impact may differ according to where people are in their life cycle.

PewResearch Center

48.

Managing The Multigenerational Workforce

Baby Boomers

Generation X

Millennials

- 12. Administrators need to share their leadership style.
- 13. Collaborate on setting reasonable ground rules covering attire, attitude, behavior, work schedule, work hours, conducting personal business on school time, appropriate language, etc.
- 14. Create opportunities that take advantage of the vast knowledge of technology Gen Ys bring to the schoolhouse.

49.

Managing The Multigenerational Workforce

Baby Boomers

Generation X

Millennials

- 15. Administrators need to model the kind of attitude, decorum, and behaviors they expect from their school employees.
- Administrators need to make sure each generation understands how the chain of command works.
- 17. Encourage veteran teachers need to provide training, coaching, and guidance to the younger generation.

Managing The Multigenerational Workforce

Multige	enerational Wor	kforce
aby Boomers	Generation X	Millenniais
	ze the needs and asp ger generation of ed	
	ounger educators ne	
	unities to network w k for a school that is	_
-	sible. Insive school commu	ınitv.
• opport	unities to be creative	-
	51,	
	Managing The	
Multige	enerational Wor	
aby Boomers	Generation X	Millennials
Many vo	ounger educators ne	ed/want:
	nce between their ho	
	hool life.	
	e fun at school.	
	age their stress.	
	e their ideas heard.	
19. Create of	pportunities for the ons to work together	three r.
generan	52.	L•
	Managing The	
	enerational Wor	kforce
aby Boomers	Generation X	Millennials
20 E	as the vor-	
to ioin a	ge the younger gene community-based o	eration organization
so they c	an be part of somet	hing greater
than the	mselves.	

a town committee, town office, etc.
53.

Groups might include, but not limited to: Rotary, Lions, Kiwanis, Masons, Rebecca's, Knights of Columbus, vol. fire department,

Mindset, Grit, and Determination: The Key to Success

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Four Point Agenda

You will learn:

- 1. the benefits of a 21th century mindset for **both** adults and students.
- 2. strategies to help you help your students acquire, develop, and strengthen their grit.
- 3. how a growth-mindset *fueled* by grit is transformational on **both** your personal life and work life.
- 4. how a growth-mindset coupled with grit will have a positive impact on your influence as a leader (see slide 1A).

1.

Voted Least Likely to Succeed

Think of someone you went to high school with that was thought of as NOT likely to amount to much, but surprised everyone by being very successful. What traits you think contributed to that person's success.

1A.

21st Century Mindset And Grit*	
Why the renewed interest in the	
concept of grit and mindset today?	
A. The changing nature of today's society and generational differences are the driving forces	
behind the recent interest in mindset and grit. Today's difficult times can be challenging and	
stressful for people who have not yet acquired grit	
traits and developed a 21st century mindset. They may need to strengthen their resiliency,	
perseverance, and resolve necessary to overcome obstacles, disappointments, and setbacks.	
*Mindset and grit transcend ALL people and ages!	
2.	
Understanding Mindset	
A 21 st century mindset is based on the notion one is always growing and learning, and the	
view one adopts for themselves profoundly affects the way they lead their life.	
Their basic beliefs, values, and reference	
frames are used to organize their world.	
People with a 21 st century mindset believe they create their own future.	
Students with a fixed-mindset may believe	
heredity, luck, and destiny has more to do with creating their future than effort.	
They may have an entitlement mindset. They tend to believe the future is	
something that happens to them.	
J.	
Odet Condum Mindod	
21st Century Mindset Persons who have a 21 st century mindset:	
have an optimistic perspective.	
are always up to a challenge. identify their own strengths and	
aknesses.	
believe they are evolving and always have nething to learn (lifelong learner).	
stretch themselves when learning new things.	
have the persistence and the effort to learn something over a longer time period.	
try doing things they couldn't do before.	
_ view "good failures" as learning opportunities._ are known for their reliability and commitment.	
4.	

Benefits of a 21 st Cen A 21 st century mindset		
reinforce your optimism strengthen your perseverance and effort.		
strengthen your perseverance and errort help you thrive during challenging times.		
reinforce your belief that you can change and gro	w.	
boost your tenacity and foster the adoption of g	rit traits.	
stiffen your resolve whe setbacks, challenges, an	d disappointments.	
strengthen your resilien solidify your determina	tion and effort	
to be reliable and fully (Based on the work of: Carol S. Dweck, Angela I 5.		
How to Develop, Stre		
Maintain A 21st Cent 1. Start by taking an inventory	•	
traits (see slides 4 & 5).		
2. Become familiar with the ter grit and mindset traits (see s	lide 6A).	
Each week, select a word from poster to work on to enhance		
(see slide 6B). Create new grit words (see sl	ide 6C).	
3. Surround yourself with role models who have a 21st century mindset.		
4. Use your understanding of er to enhance your mindset (see		
6.		
<i>"Gritty"</i> Wor	rds	
effort	tenacity	
fortitude	perseverance	
gumption	stay-the-course	
spunk	persistence	
spine/backbone	optimism self-control	
courage self-determination	resilience	
self-confidence	open-minded	
initiative	goal-focused	
hard worker	gratitude	
ambitious	volition	
resolve	conscientious	
social intelligence	optimism	
zest/zeal	moxie	
"Gritty" words are used interchangeably to ad	ldress both mindset and grit.	

GRIT ÇL		
Self-confidence	Social Iake zngende	
Self-confidence effort self-contribution of self-determination of autonomy countribution of self-determination of autonomy countribution of self-determination of self-determination of self-contribution of self-contribu	Sumption <i>volition</i> AGE HONESTY	
	optimism persistence	
	A resilience	
zest c Vision	I open-minded Twork ethic	
Spunk tzeal yPLUCK	S willpower	
	•	
G RITTÝMOLO	CICT	
effortitude	gritacity	
gumptiative	gritteverance	
spunkion	persistitive	
couragism self-determinatitude	optimacity	
self-confitude	gritsilience grititude	
initiatude	gritientious	
workethicism	integratude	
gritbitious	moxacity	
gritiologist	gritiontology	
social intelligism zestitude	gritmeister gritsistence	
zestitude zealaverance		
	pseudogritogist mindsetism	_
mindsetacity	mmaseusm	
6C.		
Understanding Emotion	al State Changes	
Events, factors, and circums	tances that may	
impact a person's emotiona include, but are not li		
the environment.	growth-producing	
the weather.	feedback.	
	physical activity.	
light/aromas/temperature.		
8	social media.	
humor.	persons in authority.	
hydration.	music.	
sleep.	family/friends.	
good/bad news/threats.	grit traits.	
Feelings 🏠 Thoughts	☆ Physiology	
	hanges in the brain that	
Everyday events cause chemical cl cause people to behave/atter Adapted from <u>Deeper Learning</u>	nd in different ways. By Eric Jensen and	
*Seasonal Affective Disorder 6C.	orwin Press	

How to Develop, Strengthen, and Maintain A 21st Century Mindset	
5. Emulate the traits of well-known persons	
who you believe have a 21st century mindset.	
6. Display inspirational posters that bolster your mindset.	
7. Set rules for yourself as a substitute for willpower (self-control).	
8. Select special books to return to when you need inspiration to enhance your mindset.	
7.	
How to Develop, Strengthen, and	
Maintain A 21st Century Mindset	
9. Select a variety of inspirational verses and quotes as a way to shore up your mindset.	
10. Engage in positive self-talk as a way to maintain your mindset (see slide 8A).	
"Do not follow where the path may lead. Go instead where there is no path,	
and leave a trail." Ralph Waldo Emerson	
8.	
Self-Talk Maintaining My Mindset	
Be here now!	
There are no shortcuts.	
I will work harder.	
Tomorrow is a new day.	
If I fall down, I will get back up.	
Nothing ventured, nothing gained.	
Rome wasn't built in a day.	
I will follow my to-do-list today.	
8A.	

What Is Grit? Grit could be defined as a collection of	
hardy, timeless character traits that emanate from a 21st century mindset.	
These universal traits enable one to persevere in the face of setbacks, adversity, and disappointments in	
the pursuit of long-term goals. Firmness of mind or spirit	
unyielding courage in the face of hardship or danger.	
Grit could be defined as <u>perseverance</u> and <u>passion f</u> or a long-term goal. Angela Lee Duckyvorth	
9.	
TRADITIONAL CHARACTER TRAITS	
Traditional character traits usually center around moral and community values include, but are not limited to:	
honesty courage.*	
integrity fairness.	
citizenship respect.	
responsibility patriotism.	
perseverance.* self-discipline.*	
caring/kindness empathy.	
These traits transcend ALL people and ages!	
*Traits in common with performance character traits.	
Adapted from: Dr. Thomas Lickona — Character Education Network and the Character Education Partnership charactered.net/main/traits.asp 10.	
Grit Traits	
Grit qualities may include, but are not limited to:	
self-control (see slide 11A)	
tenacity.	
resilience.	
hard work (see slide 11B).	
delayed gratification.	-
perseverance.	
open-mindedness.	
optimism.	
conscientiousness.	
social intelligence.	
courage.	
Based on the work of: Angela Lee Duckworth, Laura Pappano, and Paul Tough, et al.	

Self-Control: What We Need to Know	
Persons who are higher in self-control:	
are sick less often.	
earn more money.	
have better quality relationships.	
get more schooling.	
earn higher degrees.	
donate more money.	
are happier.	
are nappier. Eric Jensen	
Self-Control Made Easy	
February 1, 2012 11A.	
Work Ethic Concerns	
Work ethic concerns in the workplace	
include, but are not limited to:	
• not opting to work extra hours.	
• taking extra time off from work.	
• not always being punctual.	
 tweeting, texting, blogging, and 	
phoning during work hours.	
• surfing the net during work hours.	
• "switchtasking."	
• a lack of urgency to be a good earner.	
11B.	
Not Yet "Gritty"	
Students who have not yet become	
"gritty" may: be less optimistic.	
have a fixed mindset	
NOT be putting in enough effort.be inclined to give up quickly.	
be inclined to give up quickly. have feelings of entitlement.	
look for the easy way out.	
NOT be resilient NOT be able to delay gratification.	
NOT be able to delay granneadon. NOT have perseverance.	
have a poor work ethic.	
NOT persist when a task becomes difficult NOT have yet developed the quality	
trait of self-regulation.	-
NOT be reliable nor make commitments.	

Grit Factoids	
1. Grit is NOT tied to intelligence.	
2. One of the strongest determinants of having grit is being born to "gritty" parents.	
Keep in mind that grit comes from BOTH nature and nurture.	
3. Grit, when combined with a 21 st century mindset will equip a person with the resolve	
necessary to "stay-the-course" during challenging times.	
4. Perseverance (effort over time) tends to be an indicator of long-term success.	
Based on the work of: Angela Lee Duckworth, Laura Pappano, and Paul Tough, et al. ${\bf 13.}$	
How to Develop, Strengthen, and Maintain Your "Grittiness"	
1. Start your journey by assessing how "gritty"	
you are by taking Angela Duckworth's grit scale (Google <u>8-Item Grit Scale</u>).	
2. Use "gritty" words in conversation with	
colleagues (see slides 6A & 6B).	
3. Pair up with an inspirational mentor who has grit.	
4. Tackle and master something challenging that you haven't done before.	
14.	
How to Develop, Strengthen, and Maintain Your "Grittiness"	
5. Establish long-term goals and identify the grit traits necessary to achieve them.	
6. Read inspirational stories of people whose grit helped them persist and overcome obstacles and hardships on their	
way to becoming successful.	
7. Reinterpret negative (cognitive reappraisal) events/circumstances as a way to lessen/modulate the impact of the situation.	

8. Sustain yourself by reciting the Serenity Prayer (see slide 15A).

Serenity Prayer

God grant me the serenity to accept the things I cannot change, change the things I can, and the wisdom to know the difference.

Reinhold Niebuhr, Theologian 15A.

How to Develop, Strengthen, and Maintain Your "Grittiness"

- 9. Develop a strong social network of close reliable relatives and five **true** friends. These people become your personal "steering committee."
 - 10. Read inspirational quotes to bolster your mindset.

ACCEPTANCE

Do what you can... with what you have... where you are. Teddy Roosevelt 26th U.S. President

16.

How to Develop, Strengthen, and Maintain Your "Grittiness"

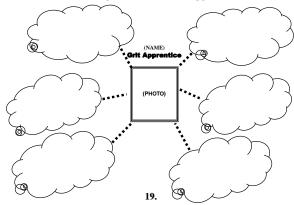
- 11. Make a list of the various ways you use grit in your everyday life.
- 12. Develop "surrogate grit" for those who need help strengthening their grit (see slide 18).
- 13. Using a genealogy template, trace your grit genealogy (see slide 19). Record life events and circumstances that contributed to your "grittiness."
- 14. Inventory your grit traits to see if some have been "lost" and/or diminished and need to be reclaimed (see slide 20).

Understanding "Surrogate" Grit

- Persons with "surrogate" grit:
- _ know the difference between providing "surrogate" grit and being an enabler.
- __ are able to pave the way for those who need grit.
- __ know how to open the proverbial "door" for others.
- __ act as a cheerleader for the success of other people.
- __ model their grit as a way to help others.
- _ are able to transfer their grit to others.
- __ know that grit traits are shareable.
- __ emphasize the value of effort.

18.

My Grit Genealogy



Reclaiming "Lost" and/or Diminished Grit Traits: A Self-Assessment Inventory

Indicate with a checkmark "lost" and/or diminished grit traits that you believe need to be reclaimed.

- self-control (willpower)
 persistence
 Additional "lost" and/or diminished traits:
- ___ persistent
 - __ tenacity
- ___ resilience
- ___ hard work
- ___ delayed gratification
- ___ perseverance
- ___ open-mindedness
- ___ optimism
- ___ conscientious
- ___ social intelligence
- ___ courage

Based on the work of: Angela Lee Duckworth, Laura Pappano, and Paul Tough, et al.

How to Develop, Strengthen, and Maintain Your "Grittiness" 15. Set time aside to give back to a local community charity or worthy cause as a way to stay humble. 16. Read the inspirational poems by Edgar Albert Guest: Don't Quit and On Quitting 17. Name something you saved for over a long period of time (delayed-gratification). 18. Post a newspaper clipping of a person who exhibits grit. 19. Practice gratitude every day. Pay It forward! 21. How to Develop, Strengthen, and Maintain Your "Grittiness" 20. Learn about **SISU...** "the word that explains Finland" (see slide 22A). Make a point of adopting a **SISU** symbol. 21. Use the inspirational wisdom of idioms for self-motivation (see slide 22B). 22. When you were a student, what jobs, associations, and activities were you involved in that required grit? 22. Understanding Sisu: "The Word That Explains Finland" Sisu is strength of will, determination, and perseverance in the face of adversity. It is bravado, tenacity, bravery, ferocity, and the ability to keep on fighting after most people would quit and to fight the will to win. Adapted from: Time magazine, January 8, 1940 We could all use a little Sisu to enhance our mindset.

Jim Grant 22A.

PUPULMIK IDIUMS	
•A bird in the hand is worth two in the bush.	
• Put your money where your mouth is.	
• Killed the goose that laid the golden egg.	
• Don't look a gift horse in the mouth.	
• Food for thought.	
• Roll with the punches.	
• Don't count your chickens before they hatch.	
• For the want of a nail the shoe was lost.	
For the want of a shoe the horse was lost.	
For the want of a horse the rider was lost.	
22B.	· -
The Younger Consection	
The Younger Generation	
Q. Have we inadvertently shielded many	
young people from developing a solid	
work ethic and acquiring the grit necessary to overcome life's disappointments and	
setbacks and deal with failure.	
A. Unfortunately, I am afraid so!	-
How did we let this happen?	
23.	
<i>"Helicopter"</i> Parents	
Parents engaged in excessive parenting may:	
do their child's homework.	
take their child's word against the teacher.	
demand the teacher give their child better	
grades constantly <i>"rescue"</i> their child.	_
fight their child's "battles."	
protect their child from a "dangerous world."	
_ spare their children from having to do chores.	
arrange the "rules of the games" their	
children play.	
direct and orchestrate their child's life. 24.	

"Snowplow" Parenting	
Over-protective parenting may: remove any hurdles in a child's way.	
protect children from setbacks. shield children from disappointments.	
protect their children from making mistakes.	
overlook the power of effort.	
weaken children's perseverance.* undermine children's resilience.*	
inadvertently foster an entitlement	
<u>mindset</u> in children.	
*performance grit trait. 25.	
Assumption of Entitlement	
People with an entitlement mindset may	
1. expect they should be handed everything.	
2. feel they deserve preferential treatment.	
3. feel they deserve something they haven't worked for.	
4. think they should be given special privileges.	
5. not connect the dots between working and	
receiving something 6. have been raised by parents who inadvertently	
fostered this type of mindset.	
An entitlement mindset is a 21 st century curse.	
26.	
<i>"Laissez-faire"</i> Parents	
Some unengaged parents may:	
have NOT yet developed grit themselves. be lax about having their children do	
their homework.	
_ place too few demands on their children.	
NOT expect their children to do family chores.	
NOT get their children to school NOT value education.	
have had a poor school experience.	
have a poor work ethic and NOT value hard	
work.	
have NOT yet developed good character traits. be a product of having a poor childhood	
experience.	
27.	

<i>"Contaminated"</i> Time Technology-Distracted Parents	
Parents distracted by hand-held digital	
devices may:	
text while "attending" their children's game.	
text during meal time.	
talk on the cell phone instead of talking	
to their children.	
spend time looking up stuff while "attending"	
their children's game.	
be more concerned with sending photos of	
their children's event than watching the event.	
narrate their children's event on Facebook.	
28.	
Understanding The Unintended	
Consequences of "Overparenting"	
Children who have been exposed to	
<i>"overparenting"</i> may: feel entitled.	
lack courage.	
fail to learn to be independent.	
lack the skills necessary to bounce back	
after a defeat/setback/disappointment.	
NOT take personal responsibility for their actions.	
NOT demonstrate a sense of	
self-discipline.	
_ show signs of anxiety.	
lack perseverance.	
29.	
Creating Strong "Gritty" Children	
"It's not our job to toughen our	
children up to face a cruel and	
heartless world. It's our job	
to raise children who will	
make the world a little less	
cruel and heartless."	
~L.R. Knost	
We don't went to anoste "tough" lide	7
We don't want to create "tough" kids	
we want to foster strong "gritty" ones!	J
26.	

Ten Grit Factoids	
1. Grit is NOT tied to a child's intelligence (see slides 27A-C).	
2. One of the strongest determinants of having	
grit is being born to "gritty" parents. Keep in mind that grit comes from	
BOTH nature and nurture.	
3. Grit, when combined with a 21st century mindset will equip a person with the resolve	
necessary to "stay-the-course" during challenging times.	
4. Perseverance (effort over time) tends to	
be an indicator of long-term success	
27.	
Out Turns a soud 10	
Grit Transcends IQ	
Performance Character Traits	
Character traits like resilience, self-control,	
and persistence — traits that research shows	
may matter more to academic performance	
than native intelligence.	
Laura Pappano "Grit" and The New Character Education	
Harvard Education Newsletter Vol. 29, Number 1—January/February 2013	
27A.	
There Edmonthers	
Two Educations	
"There are two educations. One should teach us how to make a	
living and the other how to live."	

~John Adam

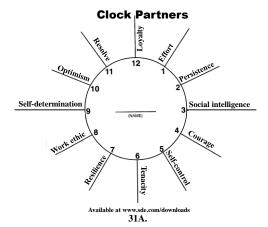
To educate a person in mind and not in morals is to educate a menace to society.

Theodore Roosevelt

27B.

Developing "Gritty" Students: Conditions to Consider	
Strategies selected to help develop and/or strengthen a student's grit	
1. will depend on the student's emotional readiness.	
2. will depend on the student's chronological age and grade level.	
must take into consideration the student's developmental level.	
must start with the student's capacity to handle setbacks, disappointments, and obstacles.	
Note: It is important to monitor the student's reaction to struggles and "good failures."	
27C.	
How Teachers Can Help Students Become <i>"Gritty"</i>	
Teachers can: 1. teach children what it means to be "gritty" and to have a 21st century mindset.	
2. use "gritty" words/phrases to encourage and motivate students to persevere when	
they're engaged in challenging tasks. (see slides 6A-6B).	
3. have students practice using the common vocabulary that describes grit and a 21st	
century mindset (see slides 6A-6B). 4. encourage students to read and discuss books	
about young people who are "gritty."	
28.	
How Teachers Can Help Students Become "Gritty"	
Teachers can: 5. use universal intervention strategies	
targeted to help at-risk students persevere through academically challenging tasks.	
encourage students to seek out adult mentors who are "gritty."	
7. read aloud books that contain stories that have a moral and foster grit traits that encourage good character.	
8. encourage students to engage in self-talk as a way for them to develop perseverance and	
increase their stamina (see slide 29A).	

Self-Talk Fosters "Grittiness" I am **NOT** a quitter! I will repeat, "Little strokes fell great oaks." I AM the "Little Engine That Could." I will ask a friend for help. I will look at the problem in another way. I will try three times before asking for help. I will say my special inspirational number or word (s). 29A. **How Teachers Can Help** Students Become "Grittier" Teachers can: 9. pair less "gritty" students with those students who are both inspirational and "grittier." 10. assist students in establishing long-term goals and help them identify and match the grit traits necessary to achieve them. 11. have students time themselves as to how long they can stay with a challenging task. The goal is to increase their time-on-task each day. Have them create a chart to record their gains. 30. **How Teachers Can Help** Students Become "Grittier" Teachers can have students: 12. to do the most difficult part of an assignment 13. pair up using clock partners (see slide 31A) and take turns sharing a personal circumstance that required the selected grit trait. 14. create a personal word cloud using "gritty" words (see slide 6B) hhtp://www.wordle.net/ 15. use the cloud template to trace their grit genealogy (see slide 19). 16. incorporate grit terms to create a six-word memoir to describe themselves. 31.



How Teachers Can Help Students Become "Grittier"

Teachers can have students:

- 17. tell about friends whom they admire for their resilience.
- 18. teach students about the benefits of experiencing "good failures" (see slide 32A).
- 19. take time "off-the- grid" for self-reflection and deep thinking.
- 20. identify and discuss a teacher (s) who helped them develop and strengthen their grit traits.
- 21. **NOT** use the word **try** when making a commitment.

32.

Understanding "Good Failures"

- 1. Failure is a normal part of everyday life. Everyone experiences a variety of failures throughout their lifetime.
- 2. "Good failures" provide opportunities to get things right.
- 3. Mistakes indicate there are still things to be learned (Chinese saying).
- 4. Failure is preparation for life and serves to make one stronger.

Paul Tudor Jones II, Founder Robin Hood Foundation

32A.

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